



HODGE CONSULT

*Creating Value
by Delivering
Services
through shared
Professionalism*



Hector Ekeocha & Co
CHARTERED ACCOUNTANTS



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About Us

About Us

HODGE Consult & Hector Ekeocha & Co.(Chartered Accountants) are growing firms registered in Nigeria with corporate headquarters at No 49 Ogudu road, Lagos. The firms provide wide range of Accounting, Auditing taxation and consultancy services. We also provide Risk Management and Financial/Business Advisory..



Reliable

Hector Ekeocha & Co Solutions is a renowned and reliable. We believe in building and maintaining long term relationships with all our clients.



Solutions

We endeavor to offer you best solutions in order to acquire your maximum satisfaction. We are the masters in offering effective advisory solutions.



Experience

We are pioneer in lambasting problems like business advisory or consultancy etc. Our experts handle your assigned projects prudently.



Affordable

We have provided best plus affordable advisory services to numerous large as well as medium entrepreneurs.

HODGE/Hector Ekeocha & Co

HEC boast of high expertise in Implementation of projects service delivery capabilities for advisory-related services

Hector Ekeocha & Co is a Solution Provider. At HEC, we work with you, helping you to identify your potential and become more innovative, competitive & efficient to help you grow exponentially in the global markets.

We provide various products and services to our clients to conceptualize & visualize technology driven business transformation initiatives.

Our in-depth knowledge and understanding of the Nigerian Industry in general and the specific sector in particular enables us to put ourselves in our clients' shoes to offer tailored solutions for every business challenge.

Our objective is to work with organizations to Implement strategic goals and objectives that can be used and that are built into the organization's fabric.

HEC is specifically known for quality, expertise and value adding services

HEC in-depth experience and proven service offerings are effective solutions that help organizations evolve their capabilities, from the initiation of a strategic goals to the implementation of best practices to achieve company objectives

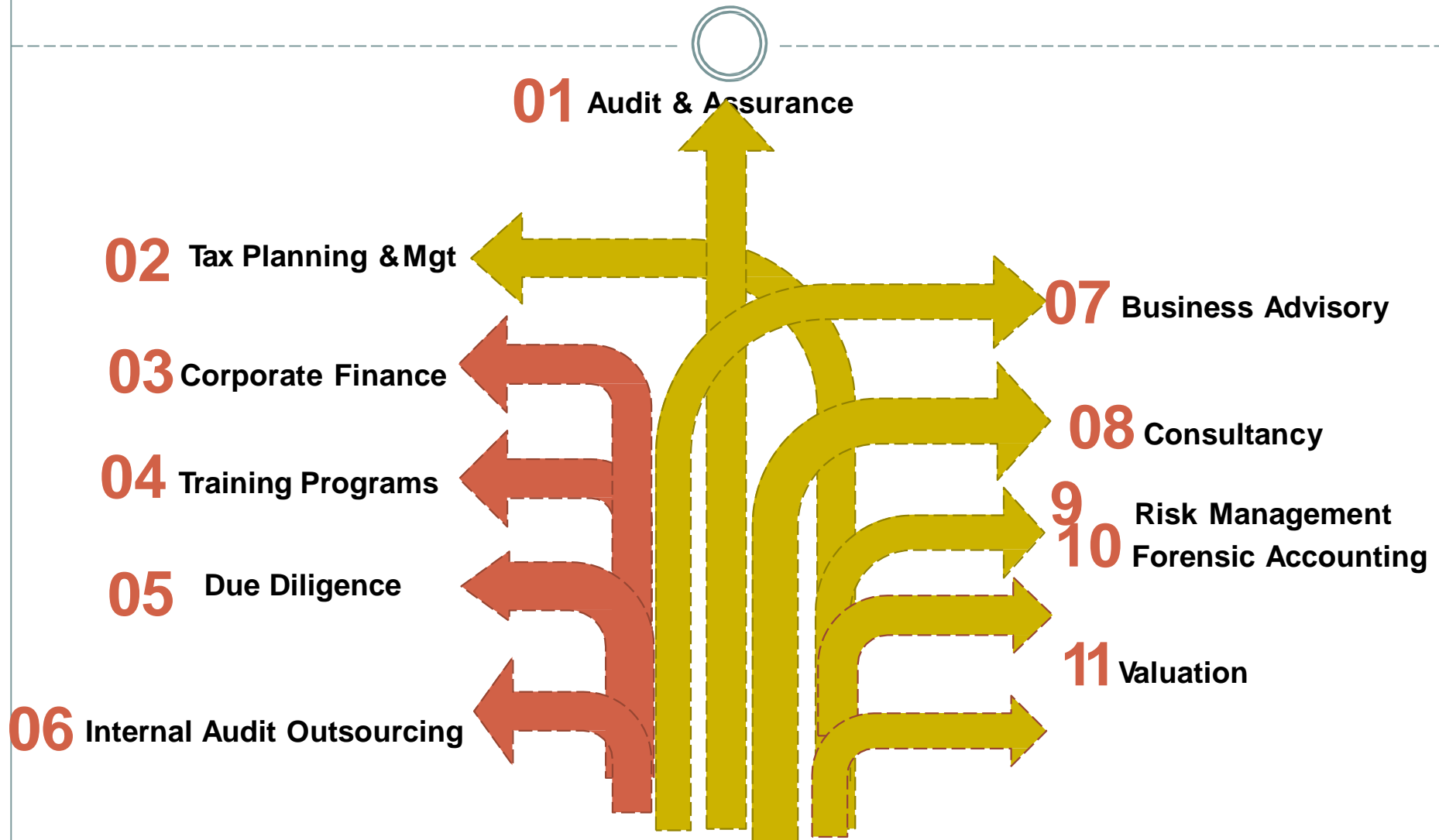
We bring together experts knowledge and industry expertise with the years of experience we've gained from providing these services both as Employees and Consultants

Our Services



Hector Ekeocha & Co
CHARTERED ACCOUNTANTS

Our Services



Our Service



Accounting and bookkeeping outsourcing

This is achieved through a sister company, taking off the burden of the accounting function, providing monthly/quarterly financials, managing payroll and taxes as well as budgeting.

Audit & Assurance

Independent audit and assurance are not just about good governance but valuable tools for benchmarking and improving business performance.

The breadth of knowledge and experience across industries and sectors ensures our firm provide audit and assurance services tailored to the unique needs of your business.

As well as meeting internal reporting requirements and statutory obligations, a robust annual audit identifies both threats and opportunities to your business or organisation. Intelligent insight is provided and practical recommendations made.

we also conduct audits on behalf of parent companies, managing and coordinating the audit process across an entire corporate group.

Our Service

BUSINESS ADVISORY

Business is not just about the numbers.

Developing a real understanding of your business and the market you operate in enables experts from our firm to proactively help you drive greater efficiency and increase profitability.

It can help you take advantage of opportunities, whether through identifying new investors and partners or developing and executing an acquisition strategy.

Business advisory services provided across the sectors also include preparing budgets and financial projections.

Our firm is able to help develop or review business plans and carry out independent business reviews and valuations for lenders and investors as well as Due Diligence



CORPORATE FINANCE: Growing your business through mergers and acquisition, raising finance or looking to join public markets requires specialist advice. Our firm provide a full range of corporate finance services, from initial assessment of strategy through to deal completion. In-depth knowledge of industry sectors and markets provides valuable insight into specific opportunities and risks for your company. Corporate finance services provided by our firm include: Business valuations; Raising finance; Financial restructuring; Negotiations and vendor protections; IPOs/flotation

Our Service

TRAINING PROGRAMS

Learning is a continuous process along ones' professional life. It is crucial not only to maintain the capacity of your teams to manage some specific tasks, but also to improve their efficiency and ability to quickly adapt to new issues raised in changing environments. In these days of economic slowdown, budget constraints, reduced revenue, increase public accountability and of constantly changing business conditions, it is not only becoming increasingly important to keep up to date, but also a great opportunity to refresh and expand your knowledge and best prepare your teams for the future.

We recognize the importance of training, both internally for our professionals and externally for our clients, especially those in private sector.

We understand that in order to keep abreast with the latest developments in the market you require constant training. We can help you work smarter, navigate the murky business environment and position yourself to pull ahead of your competition.



DUE DILIGENCE:

We offer a process of thorough and objective examination that is undertaken before corporate entities enter into major transactions such as mergers and acquisitions, issuing new stock or other securities, project finance, securitization, etc. One of the key objectives of due diligence is to minimize, to the maximum extent practicable, the possibility of there being unknown liabilities or risks. The exercise is multi-dimensional and involves investigation into the business, tax, financial, accounting and legal aspects of an issuer.

OUR SERVICES INCLUDE:

Commercial Due Diligence

Financial Due Diligence

Our Service

FIXED ASSETS VERIFICATION, TAGGING, VALUATION

One of the most important elements of any business is the ability to manage assets. Each organization establishes its own unique structure and configuration for physical assets. Good fixed asset management is not just about having the right software. Fixed assets are widely distributed. Assets may be fixed, movable or even mobile. Our experience shows that assets can be moved to new locations, replaced, swapped and removed for repairs. These transactions are usually very difficult to track by many organisations. We provide fixed asset management process review, physical asset auditing and Fixed Asset verification, Tagging and work with our partner Estate Professional Estate Valuers to value the assets. Our IT solutions supports Fixed Assets.

CERTIFICATE OF ACCEPTANCE OF FIXED ASSETS(CAFA)

The Industrial Inspectorate Act (Cap 180 Laws of the Federation of Nigeria (LFN)), requires entities to support its fixed assets acquired in any financial year worth N500,000 or more, with a CAFA. This certificate will be issued by the Inspectorate Division of the Federal Ministry of Industries. The Federal Inland Revenue Service is empowered to withdraw capital allowances claimed on such fixed assets where there are no acceptance certificates to support them. We assist our client in processing CAFA to enable them take full tax benefits of Fixed Assets acquisition



Our Service



CORPORATE GOVERNANCE

Businesses and organisations are expected to comply with increasingly stringent governance not only to satisfy regulators but to demonstrate a commitment to best practice to wider stakeholders and investors.

Many clients choose to outsource their governance to our firm, benefitting from direct access to professional advisers, increased efficiency and cost savings.

Working with our specialists in the field also enables you to focus your efforts on developing your business with the assurance that your statutory obligations are being complied with.

We help clients understand and mitigate the risks they face in areas such as regulatory change, new legislation and threats to political instability.

Tax Planning & Management

Effective compliance and open, transparent reporting are the foundations of a successful and sustainable tax function. Tax strategies that harness the potential of change and align with the needs of the business are crucial to sustainable growth. We create teams of highly trained tax professionals that work with clients on planning, accounting and controls, compliance and reporting and negotiating with tax authorities –. We provide tax compliance; reporting and advisory services covering human capital matters, national business taxes, international tax, transaction tax and indirect taxes, helping our clients manage their tax obligations responsibly and proactively. Such taxes include PAYE, VAT, WHT, CIT etc



Our Service

The Sage logo, featuring the word "sage" in a bright green, lowercase, sans-serif font, set against a solid orange-red rectangular background.The Marg logo, featuring a stylized red "M" followed by the word "arg" in blue, with the tagline "The Business Backbone" in a smaller, black, sans-serif font below it.

Marg ERP 9+



ACCOUNTING SOFTWARES AND OTHER ERP

As part of our solution provision, we have leveraged on our experience, skills and contacts to provide accounting softwares and ERP to support our services. Our softwares provide the following:

- Full Accounting and key modules
- Fixed Assets Modules in ERP
- Stand Alone Fixed Assets Modules
- Software for Specific industries

We install train and support clients.

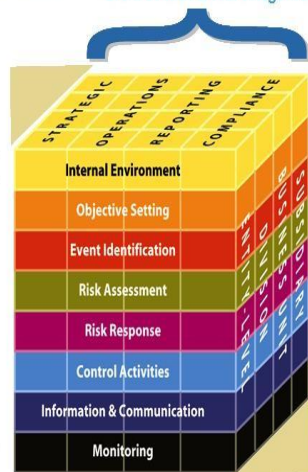
Where a client has an existing software, we access and where necessary integrate any new one with an existing one.

Our Service



ALIGNED WITH

Objectives can be viewed
in the context of four categories



WHAT
eight inter-related
components

WHERE

considers activities
at all levels of
the organisation

ENTERPRISE RISK MANAGEMENT

Risk management is the key to any success in business, as every business is exposed to one form of risk or the other and the ability of the company to identify and control the risk largely determine how far the business will go in achieving set objectives. At HEC/HODGE our approach is quite unique, owing to our years of experience managing risk at various level, we guide clients manage risk and uncertainty, from the boardroom to the network

Services in the Enterprise Risk Management category include the following:

- Enterprise Risk Management start-up documentation.
- Design of the Risk Management governance architecture suitable to the organization including development of organizational ERM road map.
- Capability building initiative:
- Identification and assessment of potential risks that could affect the achievement of corporate objectives.
- Documentation of Risk Register for business units and functional areas
- Determination of appropriate supporting risk management system in line with the business nature, scope and size.
- Enterprise Risk Management co-sourcing

Our Service

FORENSIC ACCOUNTING

In a complex business world, forensic accounting services play an increasingly important role.

When disputes arise or fraud is taking place, specialist forensic services can have a significant impact on the outcome for your business.

Experts from our firm work closely with clients and legal advisers to investigate and provide an objective assessment of commercial and contractual disputes.

BRINGING CLARITY TO THE MOST COMPLEX OF CASES

Specialist staff have in-depth experience of business information and financial reporting systems, accounting and auditing standards and procedures, evidence gathering and investigative techniques, and litigation processes and procedures.

Representatives from our firm frequently act as expert witnesses in fraud and other criminal cases.

Our specialists are able to work together on cross-border cases and have experience of international arbitration in many jurisdictions. Services provided include:

- Commercial and contractual disputes
- Individual and family disputes
- Forensic and corporate fraud investigations
- Regulatory investigations
- International arbitration
- Insurance claims presentation and loss management
- Computer forensic and data analytics



Our Service



VALUATION

Business Valuation is a process and a set of procedures used to determine what a business is worth. While this sounds easy enough, getting your business valuation done right takes preparation and thought.

Business valuation results depend on your assumptions. For one thing, there is no one way to establish what a business is worth. That's because business value means different things to different people. A business owner may believe that the business connection to the community it serves is worth a lot. An investor may think that the business value is entirely defined by its historic income.

OUR TEAM OF EXPERTS ARE READILY ON TO BE ENGAGE ON SUCH EXPERTISE




HODGE CONSULT

Team




Hector Ekeocha & Co
CHARTERED ACCOUNTANTS


Our team

Engagement Partner	Profile	Specialisation
<div data-bbox="272 268 542 522">  </div> <div data-bbox="160 536 687 565"> <p>Hectpr Ekeocha Engagement Partner</p> </div> <div data-bbox="160 594 687 908"> <p>Education and Qualifications:</p> <ul style="list-style-type: none"> •MSc. Professional Accountancy, University of London – UCL •MBA. Mgt. & Accounts, OAU, Ife •Certified Information System Auditor (CISA) •Certified in Risk and Information System Control (CRISC) •Fellow (FCA)of ICAN •Certified member (ACCA) – UK </div> <div data-bbox="160 979 687 1193"> <p>Membership of Professional Bodies</p> <ul style="list-style-type: none"> •ICAN •ACCA •ISACA •GARP CITN </div>	<p>Hector is a seasoned Professional with over 20 years multi sector experience, cutting across Oil & Gas, Manufacturing, Banking, Telecommunications and ICT. He has competency in the following areas: Enterprise Risk Management, Core Finance, Internal Control, Risk Based Internal Audit, Investment, Financial Advisory, Forensic Audit, Systems Audit, to mention a few.</p> <p>Hector is a fellow of the Institute of Chartered Accountants of Nigeria, a certified member of the Association of Chartered and Certified Accountants (ACCA), London. He is also a qualified Certified Information System Auditor (CISA) as well as certified in Risk and Information Control (CRISC), both certificates issued by the Information System and Control Association (ISACA), USA. Hector is also certified in International Financial Reporting Standards (IFRS) from ACCA and has implemented IFRS in many organisations.</p> <p>He is a regular Facilitator at ICAN events and at Philips Consulting</p>	<ul style="list-style-type: none"> • Internal Audit - Management and Overall Coordination of large projects • Taxation • Quality Assurance Reviews • Controls Review and Assurance • Risk Management and Assessments • IT Audit • Data Quality and Integrity Management • Business Development – Proposal compilation and relationship management • Financial and Management Accounting

Our team


Partner	Profile	Specialisation	Client Experience
 <p>Martin Orogun Business Development</p> <p>Education and Qualifications:</p> <ul style="list-style-type: none"> •B.Sc. – Accounting (IFE) •MBA. ADMINISTRATION(ABU) •ACA-ICAN •FCA-ICAN <p>Membership of Professional Bodies</p> <ul style="list-style-type: none"> •ICAN •CIFRSS 	<p>Mr.Orogun, Martin E., holds a Bsc Degree in Accounting from the Obafemi Awolowo University, Ile-Ife, Osun State. A Master Degree from the Ahmadu Bello University, Zaria, Kaduna state. A fellow of the Institutes of Chartered Accountant of Nigeria (FCA).He is also a member of the International Academy of Business and Financial management and a certified IFRSS Specialist.</p> <p>Martin is a core finance professional from a rich and versatile work experience base. His experience of over two (2) decades cuts across Financial advisory, Banking, Consulting-tax matters. A thorough bred in Down-stream oil and gas accounting.</p> <p>Prior to joining the Sahara group as CFO in one of their subsidiaries, have been an outstanding CFO in Publicly Quoted Oil & Gas company with a core functions of Strategic planning, Risk management and controls, Reporting and Accounting, employee motivation and training. Have headed accounting and Finance Units off-shore site of the MRS Group subsidiary in France. Have been actively involved in the various business/projects Model engaged by the company. Attended various local and foreign training on leadership, strategic and finances.</p> <p>He makes constructive difference by initiating and delivering strategic solutions to control and business problems.</p> <p>Likes relaxing by playing game of chess,</p> <p>swimming or Table tennis.</p>	<ul style="list-style-type: none"> • Statutory Audit • IFRS • Management and Overall Coordination of large projects • Quality Assurance Reviews • Controls Review and Assurance • Risk Management and Assessments • IT Internal Audit • Data Quality and Integrity • Management • Business Development – Proposal compilation and relationship management • Financial and Management Accounting 	<p>Specific experience details:</p> <p>Local: Core member of the Project team on chevron-Texaco Acquisition by MRS GROUP. Team lead in loan structuring and Financing.</p> <p>Team Led to France on closure of Accounts and subsequent move of account to Geneva..</p>

Our team

Partner	Profile	Specialisation
 <p>Folorunsho Mejabi Training Partner</p> <p>Education and Qualifications:</p> <ul style="list-style-type: none"> •B.Sc. – Accounting (ABU) •M.Sc. Accounting(UNILAG) •ACA-ICAN •FCA-ICAN <p>Membership of Professional Bodies</p> <ul style="list-style-type: none"> •ICAN 	<p>Folorunsho is a Chartered Accountant with over 15 years experience that covers Audit, Tax, Advisory, banking, IFRS, ERP-M, Academic, Writing, web and applications and he has lead project in various industries, and has undertaken projects with organizations like: Stanbic IBTC Bank Plc, Prestige Assurance Plc, Covenant University, UHY, Blackberry Limited(Formerly Research in Motion Limited), Partnership Plc, Transprojet, Reuters Limited, Comscope Limited, American Bureau of Shipping(ABS) Limited, just to mention a few. He was Head of Audit & Assurance Services, Head, Pay Processing & Lead Consultant in IFRS for Urbach Hacker Young (UHY) in Nigeria</p> <p>A prolific writer who has authored several books on the world foremost platforms such as Amazon and Lulu.</p> <p>Folorunsho is an Android Developer that have built and published several applications on Google Play. An expert in web design and development.</p> <p>He has attended several professional training and conferences which include trainings in IFRS, CaseWare Audit Software, South Africa; CloudPay International, United Kingdom; Ceridian International Payroll Training Programme, United Kingdom; ICAN MCPE to mention a few.</p>	<ul style="list-style-type: none"> • Taxation • Statutory Audit • IFRS • Management and Overall Coordination of large projects • Quality Assurance Reviews • Controls Review and Assurance • Risk Management and Assessments • IT Internal Audit • Data Quality and Integrity • Management • Business Development – Proposal compilation and relationship management • Financial and Management Accounting

Our team



Engagement Partner	Profile	Specialisation
 <p>Enefiok Peter - Partner</p> <p>Education and Qualifications:</p> <ul style="list-style-type: none"> •BSc. Accounting Education, University of Uyo •Certified Information System Auditor (CISA) •MBA. Marketing, OAU, Ife •Fellow (FCA) of ICAN •certification in Anti-Money laundry (ACAMS USA) <p>Membership of Professional Bodies</p> <ul style="list-style-type: none"> •ICAN •ACTI •ISACA 	<p>Enefiok holds a second class upper division degree in Business Education (Accounting) from University of Uyo (formerly University of Cross River State), and MBA in Marketing from Obafemi Awolowo University, Ile Ife. He is a Fellow of the Institute of Chartered Accountants of Nigeria, a member of Chartered Institute of Taxation of Nigeria and a Certified Information Systems Auditor.</p> <p>Enefiok is a seasoned Professional with over 26 years multi sector experience, cutting across Government, Consulting, Oil & Gas, Manufacturing. He has competency in the following areas: Taxation, Enterprise Risk Management, Finance, Internal Control, Risk Based Internal Audit, Financial Advisory, Forensic Audit, Systems Audit, Statutory Audit etc. his experience cut across major countries in the world.</p> <p>He is a regular facilitator at Philips Consulting</p>	<ul style="list-style-type: none"> • Internal Audit - Management and Overall Coordination of large projects • Quality Assurance Reviews • Controls Review and Assurance • Risk Management and Assessments • IT Internal Audit • Data Quality and Integrity • Attack and penetration testing • Client Relationship Management • Business Development – Proposal compilation and relationship management

Seun Adeniji



Seun Santos Adeniji is an experienced Auditor, Accountant, and consultant in tax and Payroll Processing. He has various trainings in IFRS, CaseWare Audit Software, South Africa; Patersons International Payroll Training Programme(now CloudPay International), United Kingdom; Ceridian International Payroll Training Programme, United Kingdom; PriceWaterHouse (PWC) Tax Academy.

Seun has worked extensively as Audit Associate across a wide range of clients both private and public sectors as well as industry groups. He was previously an Associate, Audit & Assurance Services for Urbach Hacker Young (UHY) in Nigeria where he worked among major audit & assurance services for the Firm. He also worked in the following units: Quality Assurance, Pay Processing and was also a consultant on tax matters for UHY's clients in Nigeria.

He is Knowledgeable and has the ability to apply latest management theories example, Activity based costing, Lean thinking, Six-sigma, balance scorecard and strategy setting/ implementation/ monitoring/ evaluation techniques.

He is a Partner in the firm and the Lead Tax Consultant

- B.Sc. – Computer Science(OAU)
- Member, ICAN



HODGE CONSULT

Process



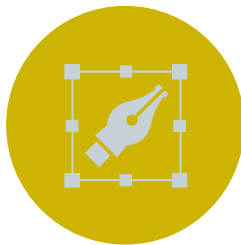
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Process



•Data

•Any team member with basic business acumen can provide valuable facts and figures to a client about their business and industry.



•Insights

•A deeper understanding of the data and information gathered can generate valuable information for a client.



•Problem Solving

•Advisors with problem solving skills can guide and advise on minor issues or opportunities impacting a business, adding significant value to a client's business.



•Strategy

•A strategic senior advisor with good facilitation skills, a high level of proficiency in strategic planning, open to change and a self-starter will be able to deliver strategic planning services to clients



•Report

•Work Done are documented for reference purpose and implementation of strategy developed



•Implementation

•Ongoing guidance and support for the successful implementation of strategies within an organization requires the superior skills of an experienced facilitator able to address complex issues..

Process

PHASES OF BUSINESS ADVICE

1. DATA

Facts and figures provided about business and industry trends

2. INSIGHTS

Insights, research and analysis relating to data on the business or industry

3. PROBLEM SOLVING

Guidance and advice relating to a specific minor business issue or opportunity

4. STRATEGY

Developing strategies for a business, specific major issue or opportunity via workshops

5. IMPLEMENTATION

On-going guidance for the successful implementation of strategies within an organization

VALUE TO CUSTOMER

EXAMPLE SERVICE OFFERINGS

- Questionnaires
- Discussions on facts and figures
- Diagnostic tools
- Sharing industry papers and reports

- Business performance dashboards
- Cash-flow management
- 'What If' analysis
- Challenging client conversations
- Data interpretation

- Client 'problem solving' meetings to address any issue or opportunity arising from insights
- Light touch coaching & mentoring of customers

- Strategic planning workshops
- Developing One Page Plans
- Workshops on various topics such as Growth, Profit, Leadership, Change, People

- Annual support programs
- Quarterly implementation support
- Monthly implementation support
- Project team implementation
- In-depth coaching & mentoring

WHO DELIVERS EACH SERVICE & CAPABILITIES

ANY TEAM MEMBER

- Basic business acumen

RISING STAR

- Inquisitive about business
- Moderate business acumen
- Confident in challenging client conversations

PROBLEM SOLVING ADVISOR

- Controls a meeting effectively
- High business acumen
- Uses array of problem solving tools

STRATEGIC SENIOR ADVISOR

- Good facilitation skills
- High capability in strategic planning
- Open to change & a self-starter

EXPERIENCED FACILITATOR

- Ability to address complex issues
- Unconsciously competent with broad range of business tools & processes

CAPABILITY REQUIRED TO DELIVER



HODGE CONSULT

Clients



Hector Ekeocha & Co
CHARTERED ACCOUNTANTS

SOME OUR CLIENTS



thomaschase
ENGINEERING PROCUREMENT CONSTRUCTION



OGUN STATE
GOVERNMENT

EDO STATE
GOVERNMENT



Imo STATE
GOVERNMENT

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